

# Finance for People (No. 1) PLC, Multi Class Mortgage Backed FRNs

UK-MBS

**CLOSING DATE:**

June 1997

**AUTHORS:****London**

Dominic Swan  
Vice President  
Senior Analyst  
(44-171) 772-5354

Diana Suarez de Gilly  
Senior Associate  
(44-171) 772-5346

**CONTACTS:****London**

Paul Secchia  
Managing Director  
(44-171) 772-5356

**New York**

Alicia J. Furman  
Investor Relations  
(212) 553-7941

**TRANSACTION IN BRIEF:**

	Class A1	Class A2	Class B	Class C
Rating:	<b>Aaa</b>	<b>Aaa</b>	<b>A2</b>	<b>Baa3</b>
Amount(£):	67,000,000	128,780,000	16,920,000	11,290,000
Coupon:	Libor+6bp	Libor+13bp	Libor+35bp	Libor + 69bp
Step Up Date:	Aug 1999	Aug 2003	Aug 2003	Aug 2003
Step Up Margin:	Libor+20bp	Libor+45bp	Libor+75bp	Libor+ 175bp
Final Maturity:	May 2036	May 2036	May 2036	May 2036
Interest Payment Dates: (last business day)	February	May	August	November
Issuer:	Finance for People (No.1) PLC			
Originator:	Paragon Mortgages Limited (Previously Homeloans Direct Limited), Paragon Finance PLC (Previously The National Homeloans Corporation plc),and Société Générale (SG Mortgages).			
Servicer:	Paragon Finance PLC			
Servicer of Last Resort:	Barclays Bank PLC ( <b>Aa2</b> )			
Trustee:	Morgan Guaranty Trust Company of New York ( <b>Aa1</b> )			
Lead Manager:	Deutsche Morgan Grenfell			
Asset Characteristics:	First residential mortgages in England, Wales and Scotland			

**Summary of Provisional Pool (30 May 1997):**

Count:	4,806 residential loans		
Prin. Amt:	£230,738,114.49		
LTV:	Avg: 72.02%	Max 100+%	(4%)
Loan Size:	Avg: £48,010	Max £250,000+	(1%)
Performance:	Current (inc <=1 month arrears). 75.94%		
	Arrears: 1-3 months 9.5%, 3-6 months 4.6%, 6-12 months 4.3%, 12+ months 5.7%		
Origination:	SG Mortgages 15%, PFPLC 60% and PML 25%		
Product Type:	Potential Self Certification 55.4%		
Loan Usage:	Purchase 50.7%		
	Remortgage 49.3%		
Interest Rate:	Administered Variable Rate 87.9%, Libor linked 11.6%		
	Fixed Rate (that reverts to variable) 0.95%		
Concentration:	47.8% SE, 17.1% Ldn, 2% North, 8% SW, 4.3% E Anglia, 3.3% NW 5.2% E Mid, 6% W Mid, 2.2% Wales, 3.7% Yorks, .4% Scot		
Seasoning:	86 3%, 87 12%, 88 24%, 89 34%, 90 2%, 96 11%, 97 14%.		
Mtg Indem. Ins:	Sun Alliance and London Insurance PLC ( <b>Aa3</b> ), Legal and General Assurance Society Limited ( <b>Aa1</b> ) C.E. Heath (Lloyd's of London)		
Structure:	Senior/Class B Mezzanine/Class C Mezzanine/Subordinated Loan/ Loan Stock, Mortgage Backed Notes		
Credit Support:	First Loss Fund 2% of the initial current balance of the mortgages (approximately £4,514,656), Mortgage Overcollateralisation: Approximately 0.75% of the initial current balance.		
	£16,920,000 Class B Notes,		
	£11,290,000 Class C notes, and Spread		
Launch Date:	23 June 1997		



## **RATING OPINION**

Moody's has assigned long term credit ratings of **Aaa** to the Class A1 and A2 Notes, **A2** to the Class B Notes and **Baa3** to the Class C Notes (together the "ratings").

The rating of the Class A Notes is based upon an analysis of the characteristics of the mortgage pool backing the notes, the protection the notes receive from credit enhancement against defaults and arrears in the mortgage pool, and the legal and structural integrity of the issue.

The ratings of the Class B and Class C Notes are based on the above factors, and on an assessment of the extent of their subordinate position within the structure.

The ratings of each of the notes address the timely payment of interest, and ultimate payment of principal.

## **Structure**

The issuer is a special purpose vehicle incorporated in England ultimately owned by The Paragon Group of Companies PLC.

The assets backing the structure are first mortgages secured on residential properties in England, Wales or Scotland that have been sold by various companies within the Paragon group to the issuer. These mortgages are comprised of three groups (a) Loans originated by Paragon Finance and related companies (1985-92), (b) Loans originated by Paragon Mortgages commencing in 1996 and (c) Loans purchased from SG Mortgages in June 1997. The Issuer funds the purchase price of the loans by issuing the Class A, Class B and Class C Notes (together the "Notes") and the Loan Stock.

Start up expenses of the issuer are funded by Paragon. These costs are repayable by the issuer though such payments are subordinated to payments of both interest and principal to the Class A, Class B and Class C noteholders. Paragon has also advanced a separate Subordinated Loan to the issuer to fund a First Loss Fund equal to 2% of the original current balance of the mortgages (£4,514,656) .

The First Loss Fund also acts as a source of liquidity for the structure and assists the payment of interest in the event that income from the mortgages is insufficient to pay Note interest and various costs. Proceeds from the sale of possessed properties are treated first as income and then principal and this also enhances liquidity. Finally replenishment of the First Loss Fund is senior to the reduction in the Principal Deficiency Ledger, until Class A Notes are no longer outstanding.

The structure does not possess a Reserve Fund to fund mandatory further advances on the mortgage portfolio or the potential for the deferral of interest on the stabilised rate mortgages. Moody's believes that the liquidity provided by the First Loss Fund and by the structure of the transaction, is consistent with the ratings assigned to the Notes.

No purchases of new mortgages with redemption moneys is permitted, though the Issuer may, subject to various conditions, utilise principal receipts to make discretionary further advances on existing mortgages of up to £40,000,000.

## **Interest Rate Risk**

The issuer receives either an administered or an externally set variable mortgage rate or a temporarily fixed rate on its mortgage assets while paying Libor plus a margin on the notes.

The Servicer is obliged to set a mortgage rate on the administered variable rate mortgages within the portfolio so as to charge an "Average Margin" on the whole pool of at least 150bp pa over 3 Month Libor.

The structure does not contain the Threshold Rate Mechanism found in some previous Paragon securitisations, and thus there is a small risk that the interest rate charged on the mortgage portfolio may be less than that payable on the Notes, plus various expenses. The servicer is however, obliged to set a minimum Average Margin of at least 200bp after the step up date on the Class A2, Class B and Class C Notes, and the residual risk is consistent with the overall level of credit enhancement within the transaction, and the credit ratings assigned to the Notes.

The structure also benefits from an interest rate swap provided by Deutsche Bank AG (**Aa1**), in respect of fixed rate mortgages within the pool. This swap is not of primary importance in Moody's current analysis of the Notes due to the small proportion of the pool affected (0.95%), the Average Margin mechanism, and the overall credit enhancement within the transaction.

The Servicer may also agree to convert fixed rate into floating rate mortgages and vice versa, and may also alter the repayment method between repayment, endowment and pension linked. There is no requirement to hedge such further interest rate exposure, unless the then current rating of the notes would be adversely affected.

A Shortfall Fund, may be established by the Servicer to enable it to set an Average Margin on the mortgage pool below the minimum level, to the extent that the fund is able to make good the difference.

### **Credit Enhancement**

The first layer of protection is **spread** in the transaction, which is the difference between (1) the income received from the mortgages and other investments, and (2) the coupon on the notes plus various ongoing costs. The value of this spread was assessed under a variety of adverse conditions which would minimise its effectiveness, including high prepayment speeds, and back-ended losses. Excess spread leaves the transaction to the extent that it is not required to meet ongoing or past losses or to amortise the Class A notes.

The existence of mortgages that are currently in arrears with their payments within a structure, may increase the protection provided by excess spread, as losses are more likely to occur early in the life of the structure, when excess spread may otherwise leave the transaction.

The second layer of protection for investors in the rated Notes is the **overcollateralisation** of the Notes, equal to approximately 0.75% of the initial current balance of the mortgage pool. This is funded through the sale of some of the mortgages at a discount to their principal amount outstanding, and through the issuance of Loan Stock, such that approximately £225.73m of mortgage assets (or principal redemption funds) support £223.99 of Notes.

The structure also benefits from the provision that requires the issuer to use the first £2.26 m of excess spread (that would leave the transaction), to amortise the Class A notes thus increasing the overcollateralisation to 1.75%.

The third layer of protection for investors in the rated Notes is the **First Loss Fund**, which is 2% (approximately £4,514,656) of the initial balance of the initial mortgage pool. Excess spread is also used to replenish any drawings from the First Loss Fund in prior periods, throughout the life of the transaction.

The balance of the First Loss Fund may amortise in line with the mortgage collateral, subject to certain severe triggers, to the extent that the remaining balance of the First Loss Fund equals 4% of the principal balance of the outstanding mortgage pool.

The Class B Notes and Class C Notes also provide protection for the Class A Notes.

On each payment date on the Notes, interest on the Class A Notes is paid in priority to payment of interest to the Class B Notes, and both are paid in priority to interest on the Class C Notes.

If outstanding principal losses and any interest arrears on the Notes, after the effect of spread, exceed the First Loss Fund plus the Class B and Class C note balance, then the payment of Class B and Class C note interest is subordinated to the rebuilding of the First Loss Fund and to the reduction of the principal deficiency ledger. Class B and Class C interest is therefore effectively subordinate to A Note interest and principal but not Class B and Class C principal.

No principal is paid to the Class B and Class C Noteholders until the Class B and Class C Notes together represent approximately 25.2% of the total Class A, Class B and Class C Notes. Thereafter, and subject to certain triggers, prepayments are allocated so as to restore the 25.2% ratio. Principal payments allocated to the Class B and Class C Notes are divided in proportion to their respective original principal balances. The Class B and Class C Notes are subject to a minimum balance of £2,000,000 while any Class A Notes remain outstanding.

## Collateral

The notes are backed by residential first mortgage loans on properties in England, Wales or Scotland. Approximately 75% of the pool is comprised of loans originated by Paragon or SG up to March 1992. The remainder have been granted by PML since June 1996.

As in the previous Paragon transaction (Homeloans 3) the arrears accrued on non performing loans were sold to the structure, and financed through the issue of Notes.

The pool credit quality was affected favourably by;

1. The evaluation of mortgage borrowers undertaken in respect of the PML loans.
2. The seasoning of the loans originated by PFPLC and SG Mortgages (Averaging approximately 8.5 years).

Negative characteristics included:

1. The inclusion of mortgages currently in arrears with their payments (approximately 24% of the provisional portfolio).
2. The 5.99% of the provisional pool which have been in arrears within the last 12 months, even though they are now current.
3. The high proportion (potentially 55%) of Self Certified loans in the pool. Self Certified mortgages allowed little or no formal verification of a borrower's declared income level provided that certain other criteria, (such as a low LTV) were met.
4. The inclusion of certain mortgages where PFPLC's or SG Mortgage's normal underwriting practices or record keeping was not followed.
5. Nonstandard products within the portfolio include approximately £2.28m of fresh start mortgages, and approximately £25m of mortgages on let properties.
6. The limited warranties obtained from Société Générale in relation to the mortgages that it originated and the absence of comprehensive data on these loans.

Almost all of the loans originated by PML with a LTV in excess of 75% have the benefit of Mortgage Indemnity policies provided by Lloyd's of London. A substantial element of this policy is re-insured on a cut through basis by highly rated entities.

Many of the older loans originated by PFPLC at LTV's in excess of 75%, benefit from Mortgage Indemnity contracts from one of Sun Alliance and London Insurance Limited (**Aa3**) or Legal and General Assurance Society Limited (**Aa1**).

The MIG policies in respect of the Mortgages originated by SG Mortgages have not been assigned to the transaction.

## Servicer

PFPLC is the servicer for the transaction. PFPLC currently employs approximately 360 staff in administering a mortgage portfolio of approximately £1.1bn for the Paragon group and associated securitisation vehicles. Barclays Bank PLC (**Aa2**) is the servicer of last resort.

The Paragon Group of Companies PLC was previously known as National Homeloans Holdings plc, Paragon Finance PLC was previously The National Homeloans Corporation plc, and Paragon Mortgages Limited was known as Homeloans Direct Limited. ©

© Copyright 1997 by Moody's Investors Service, Inc., 99 Church Street, New York, New York 10007.  
All rights reserved. ALL INFORMATION CONTAINED HEREIN IS COPYRIGHTED IN THE NAME OF MOODY'S INVESTORS SERVICE, INC. ("MOODY'S"), AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT. All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, such information is provided "as is" without warranty of any kind and MOODY'S, in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability or fitness for any particular purpose of any such information. Under no circumstances shall MOODY'S have any liability to any person or entity for (a) any loss or damage in whole or in part caused by, resulting from, or relating to, any error (negligent or otherwise) or other circumstance or contingency within or outside the control of MOODY'S or any of its directors, officers, employees or agents in connection with the procurement, collection, compilation, analysis, interpretation, communication, publication or delivery of any such information, or (b) any direct, indirect, special, consequential, compensatory or incidental damages whatsoever (including without limitation, lost profits), even if MOODY'S is advised in advance of the possibility of such damages, resulting from the use of or inability to use, any such information. The credit ratings, if any, constituting part of the information contained herein are, and must be construed solely as, statements of opinion and not statements of fact or recommendations to purchase, sell or hold any securities. NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER. Each rating or other opinion must be weighed solely as one factor in any investment decision made by or on behalf of any user of the information contained herein, and each such user must accordingly make its own study and evaluation of each security and of each issuer and guarantor of, and each provider of credit support for, each security that it may consider purchasing, holding or selling. Pursuant to Section 17(b) of the Securities Act of 1933, MOODY'S hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MOODY'S have, prior to assignment of any rating, agreed to pay to MOODY'S for appraisal and rating services rendered by it fees ranging from \$1,000 to \$350,000. 